



Profility Quarterly updates (December 21)

- **Business achievements**
 - Signed **new deal** with Centers Health Care - large health care organization with 50 skilled nursing facilities, Home care agencies and internal insurance program. The deal is to serve their 50 facilities with the new Profility product. Kick off the project is planned to January, with a plan to expand the installation to all their 50 facilities over 2022.
 - **Signature stage with** Medco organization - 4 facilities organization in NY.
 - **Partnership agreement** with HelathPro Heritage – regarding their customer base of ~350 skilled Nursing Facilities and joint approach to hospitals.
 - Strong traction with multiple Skilled Nursing Facilities chains in NY and a large national chain of 123 facilities
- **Montefiore Progress**
 - Expand the work with Montefiore preferred network to apply to solutions in the all the facilities. Currently used by 25 facilities
 - Support the transition of Montefiore patients from a hospital to the largest Home Care agency in NY
- **Product Development**
 - Profility Patient Score Card Solution - First version of the product to be released in Q1 2022
- **2022 Q1 plans**
 - Immediate execution of a safe to successfully deliver the new agreements.
 - New investment round to focus on growth and empowering the core team.
 - Expand the metro model in NY with more customers
 - Gain initial projects in new metro
- **HR**
 - 2 new developers joined the Profility dev team.