



## Profility Quarterly updates (June 21)

- **Investment -**
  - The investment round is done. The plan was for \$1M and we overachieved with overall investment of about \$1.2\$.
  
- **Activities-**
  - Patient Score Card Solution.
    - Focus on expansion of our portfolio with a new solution called Patient Score Card (PSC).
    - The PSC is a solution that is a natural extension of our discharge planning decision support. The solution plays an important part as a transition intervention, supporting the transition itself, and is larger than our older/previous solutions that were more focused on the decision support.
    - The project was kicked off last month and feedback is very positive with high interest of both facilities and hospitals.
  - Scale up with the PAC selector solution.
  - Kick off the Horizon 2020 project – 4 years project with consortium of 12 European partners
  - Launch 2 new projects with HealthPro-Heritage (HPH)
    - New hospital score card
    - New reports to facilities based on routine data feeds
    - Joint pilot of the Patient Score Card solution with HPH customers. (Overall HPH are working with ~400 facilities).
  
- **Business development**
  - Update the business model leveraging the new solutions.
  - Generate a local pipeline based on the metro model leveraging the presence in NY.
    - Centers Health - 50 facilities
    - Citadel – 20 facilities
    - Care Rite Centers – 25 facilities
    - Medco – 4 facilities
    - Kennedy Health – 4 facilities
  
- **HR**
  - Set a team with clinical knowledge to support the Patient Score Card project.